

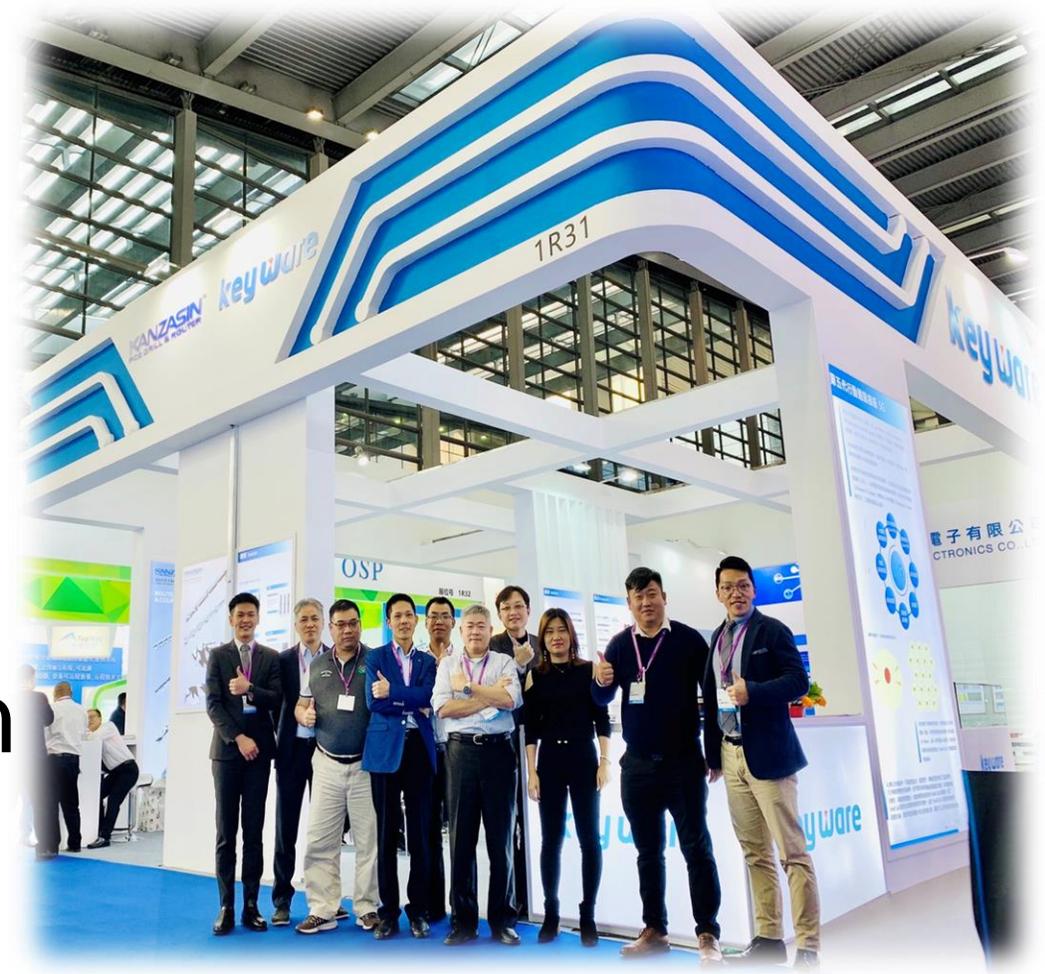
keyware

KEY WARE ELECTRONICS CO., LTD.

5498.TW

Investor Relations Presentation

August 18, 2023



Safe Harbor Notice



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Consolidated Income Statement - by Quarterly



| NT\$ million | Y22-Q2 | Y22-Q3 | Y22-Q4 | Y23-Q1 | Y23-Q2 | QoQ | YoY |
|--------------------|--------|--------|--------|--------|--------|-------|------|
| Net Revenue | 351 | 390 | 329 | 249 | 244 | -2% | -31% |
| Gross Profit | -3 | 28 | -1 | -61 | -6 | -90% | 90% |
| Operating Expenses | 34 | 38 | 38 | 35 | 34 | -3% | 0% |
| Operating Income | -37 | -10 | -39 | -96 | -40 | -59% | 7% |
| Pretax Income | -35 | -11 | 83 | 286 | -28 | -110% | -20% |
| Net Profit* | -34 | -9 | 64 | 177 | -28 | -116% | -19% |
| EPS (dollars) | -0.18 | -0.05 | 0.34 | 0.93 | -0.14 | | |
| Gross Margin % | -0.9% | 7.2% | -0.3% | -24.5% | -2.4% | | |
| OP Margin % | -10.6% | -2.5% | -11.8% | -38.6% | -16.3% | | |
| Net Margin % | -9.7% | -2.3% | 19.6% | 71.3% | -11.3% | | |

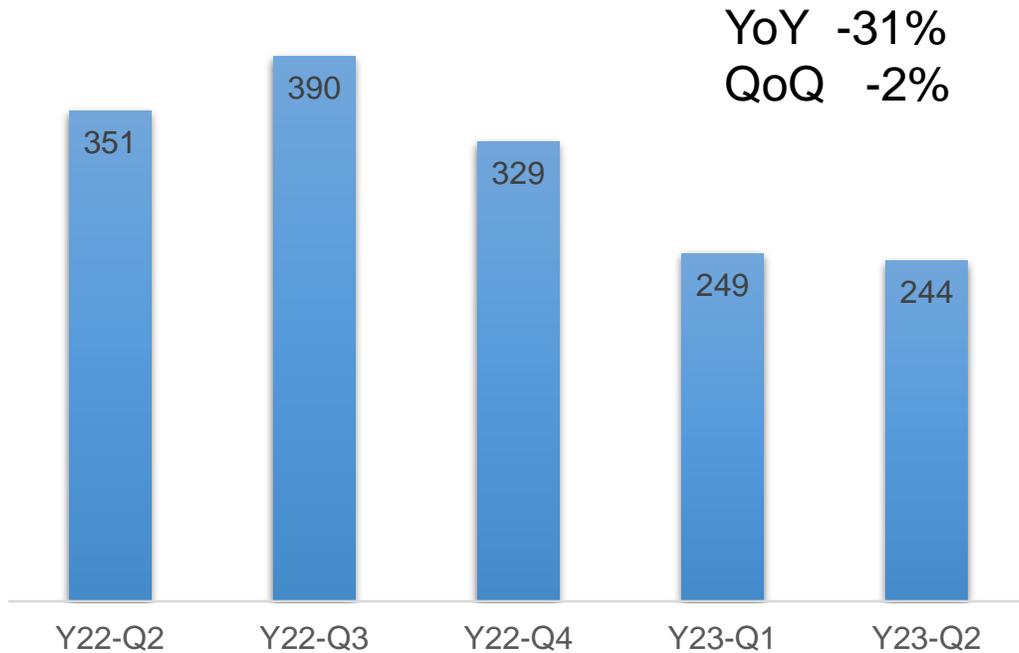
Financial statements were prepared in accordance with TIFRS on a consolidated basis.

Y23-Q2 Consolidated Revenue



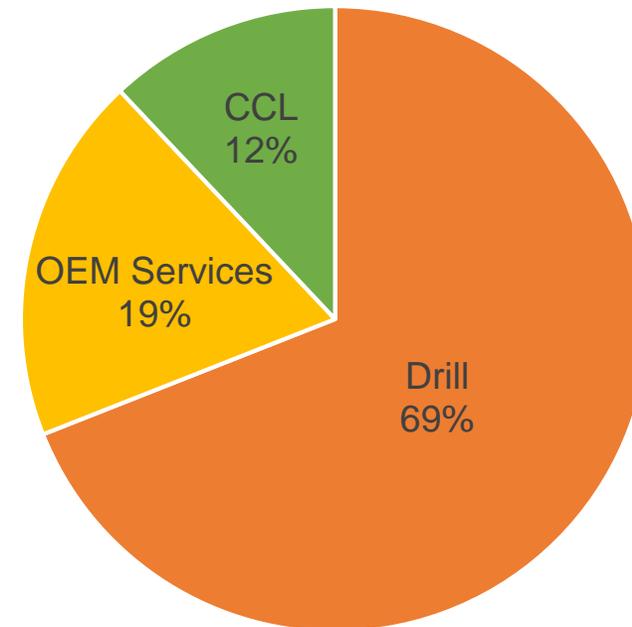
Consolidated Revenue

NT\$ million



Revenue Breakdown by Division

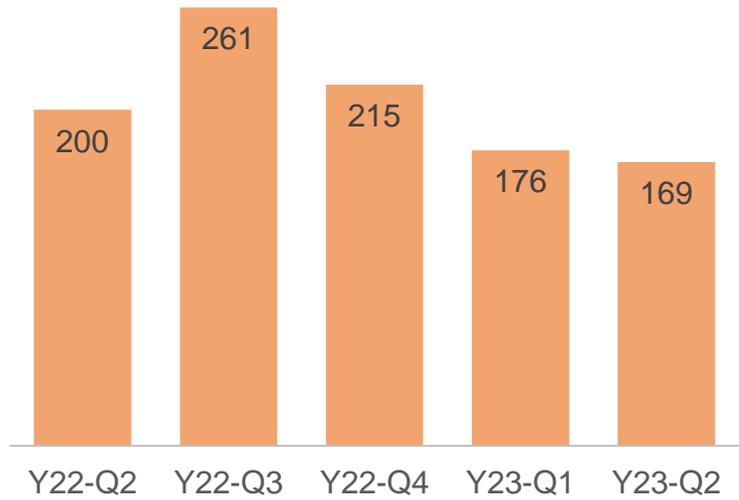
Y23-Q2



Y23-Q2 Revenue Breakdown by Division

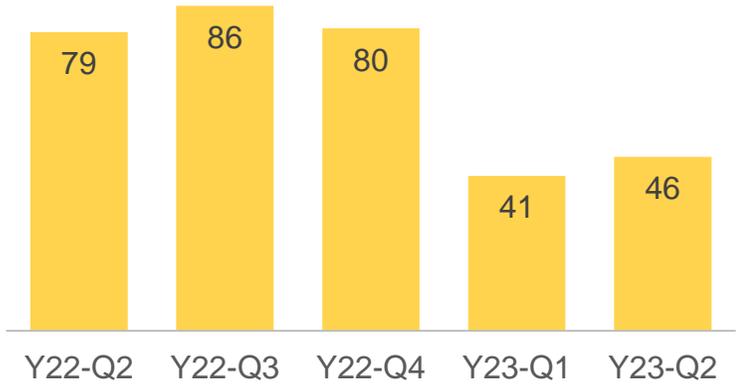
Drill

NT\$ million



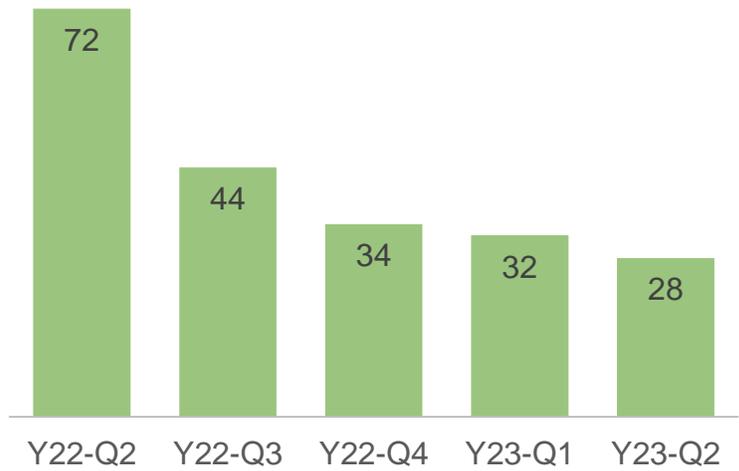
YoY -15%
QoQ -4%

OEM Services



YoY -41%
QoQ +12%

CCL



YoY -61%
QoQ -13%

Consolidated Balance Sheet



| NT\$ million | Y22-Q2 | Y22-Q3 | Y22-Q4 | Y23-Q1 | Y23-Q2 | QoQ | YoY |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|
| Cash | 193 | 97 | 199 | 158 | 278 | 76% | 44% |
| Notes & Accounts receivables* | 775 | 823 | 830 | 624 | 548 | -12% | -29% |
| Inventories | 477 | 487 | 490 | 456 | 451 | -1% | -5% |
| TOTAL ASSETS | 4,015 | 3,955 | 4,093 | 4,109 | 3,825 | -7% | -5% |
| Total Loans* | 1,349 | 1,390 | 1,324 | 1,134 | 1,161 | 2% | -14% |
| TOTAL LIABILITIES | 2,062 | 1,148 | 1,968 | 1,880 | 1,687 | -10% | -18% |
| TOTAL EQUITY | 1,915 | 1,917 | 2,096 | 2,203 | 2,113 | -4% | 10% |
| ROA% | -1.3% | -1.5% | 0.1% | 4.3% | 3.8% | | |
| ROE% | -2.7% | -3.2% | 0.2% | 7.9% | 6.9% | | |

The accompanying notes are an integral part of these consolidated financial statements.

* Notes & Accounts receivables include Notes receivable,Accounts receivable,Accounts receivable-related parties.

**Total Loans include Short-term loans,Short-term notes and bills payable,Long-term liabilities with a maturity of less than one year,Long-term loans.

Consolidated Cash Flow



| NT\$ million | Y22-Q2 | Y22-Q3 | Y22-Q4 | Y23-Q1 | Y23-Q2 | QoQ | YoY |
|--------------------------------|--------|--------|--------|--------|--------|------|------|
| Beginning Cash Balance | 253 | 193 | 97 | 199 | 158 | -41 | -95 |
| Pretax Income | -35 | -11 | 83 | 286 | -28 | -314 | 7 |
| Depreciation & Amortization | 48 | 46 | 36 | 39 | 39 | -1 | -9 |
| Net Increase in Inventories | 18 | -9 | -13 | -7 | -1 | 6 | -20 |
| Net Increase in Receivables* | 25 | -35 | -23 | 203 | 68 | -135 | 43 |
| Cash from Operating Activities | -93 | 181 | 18 | 161 | -37 | -198 | 57 |
| Capital Expenditures | -10 | -6 | -4 | -4 | -1 | 2 | 8 |
| Cash from Investing Activities | -22 | -294 | 151 | -10 | -275 | 285 | 297 |
| Cash from Financing Activities | 36 | 15 | -74 | -192 | -115 | 77 | -151 |
| Ending Cash Balance | 193 | 97 | 199 | 158 | 278 | 120 | 85 |
| Free Cash Flow** | -84 | 188 | 23 | 164 | -36 | -200 | 48 |

Financial statements were prepared in accordance with TIFRS on a consolidated basis.

*Net Increase in Receivables include Notes receivable,Accounts receivable,Accounts receivable-related parties.

** Free Cash Flow is net Cash from Operating Activities less Capital Expenditures.

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